

Value for Money
an outcome focussed approach

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New Approaches to social care

- Growing evidence that:
 - Low level prevention **services** may not prevent anything for older people
 - Enablement is the way forward
 - More alternative models to residential care
 - Assistive technology might help
 - Getting right Housing
 - Fitness and exercise will help
 - Community based services can contribute

Dependency Models

- In what way might we have developed services in a way that encourages people to be dependent on social care?



Cost Pressures

- Helping too many people
 - Eligibility Criteria
- Helping too many people in wrong settings
 - Use of residential care
- Helping people with high costs
 - Use of “in-house” services
- Helping too many people with too much help
 - Assessment for services continues after crisis










New approach

**Look at the overall “shape”
of the service**

Low admissions to residential care

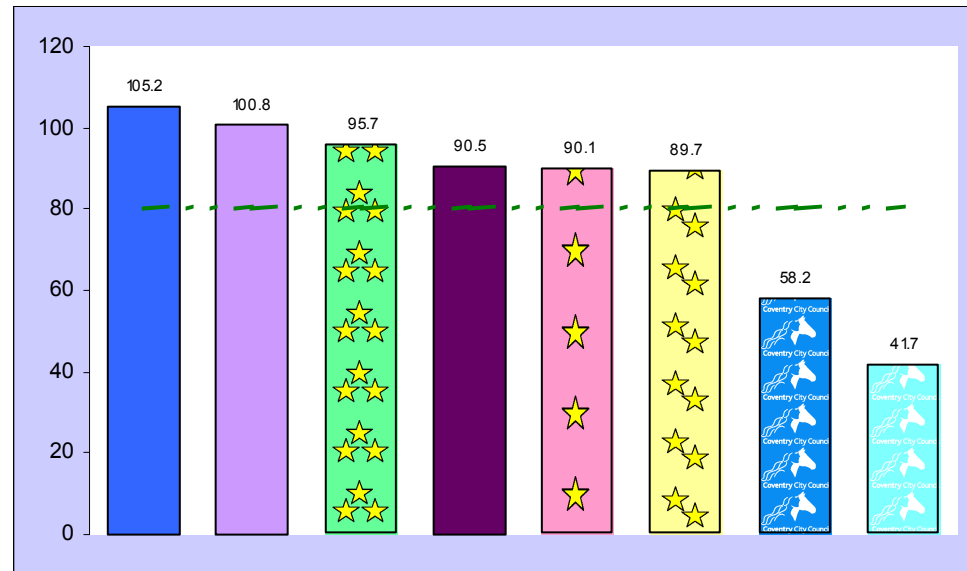
2004/05 Comparative Performance and Coventry 2005/06 projected performance

C26 Admissions of Supported Residents aged 65+ to Res/Nur Care

	NN Comparator Average	105.2
	Metropolitan Average	100.8
	3 Star Average	95.7
	England Average	90.5
	1 Star Average	90.1
	2 Star Average	89.7
	Top Quartile	80.0
	Coventry 04/05	58.2
	Coventry 05/06 Projected	41.7

Very Good Performance is between 70 and 99.99

* 05/06 Q3 performance is 35.3



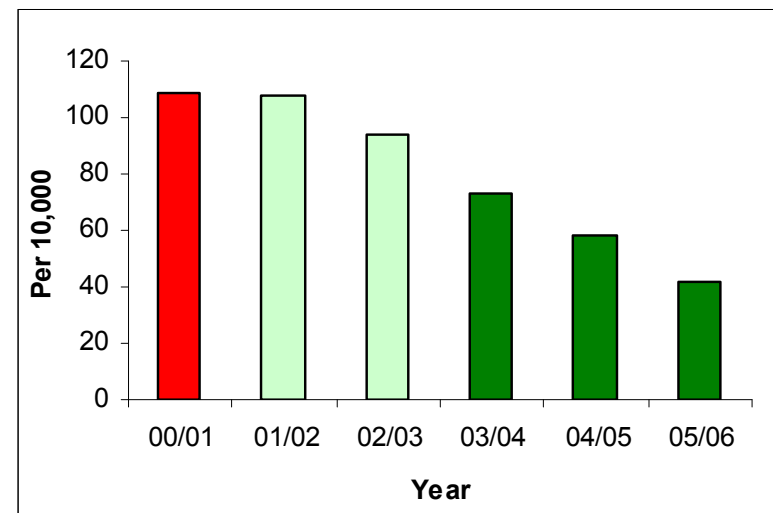
Low admissions to residential care (2)

Coventry Trend Analysis

PAF C26

Admissions of Supported Residents aged 65 or over to Residential / Nursing Care










	00/01	01/02	02/03	03/04	04/05	05/06 Projected
C26	110.5	107.9	93.6	73.2	58.2	41.7



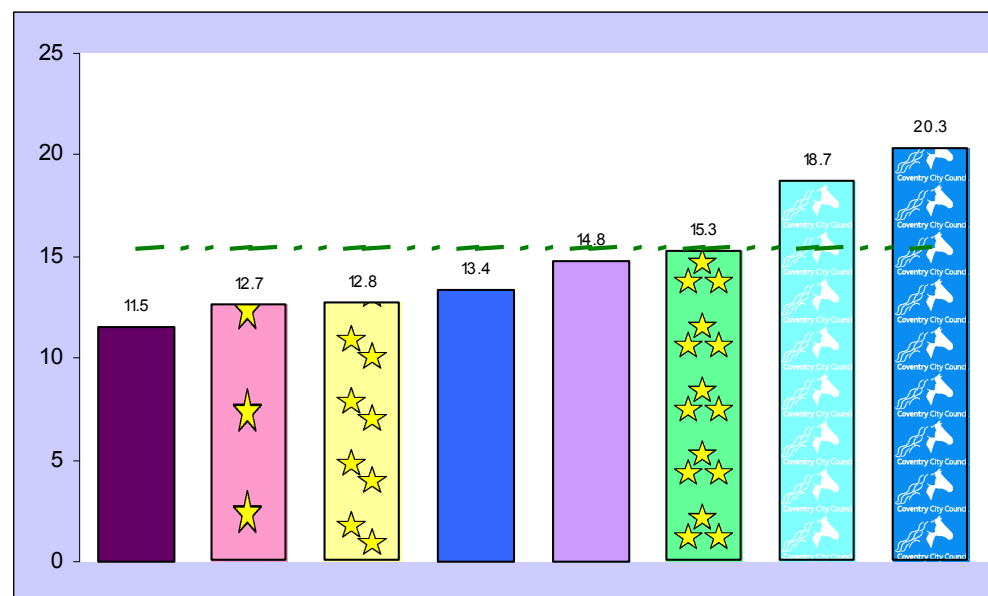
Getting intensive home care right

2004/05 Comparative Performance and Coventry 2005/06 actual performance

C28 Intensive Home Care

	England Average	11.5
	1 Star Average	12.7
	2 Star Average	12.8
	NN Comparator Average	13.4
	Metropolitan Average	14.8
	3 Star Average	15.3
	Top Quartile	15.4
	Coventry 05/06	18.7
	Coventry 04/05	20.3

Very Good Performance is between 16 and 45



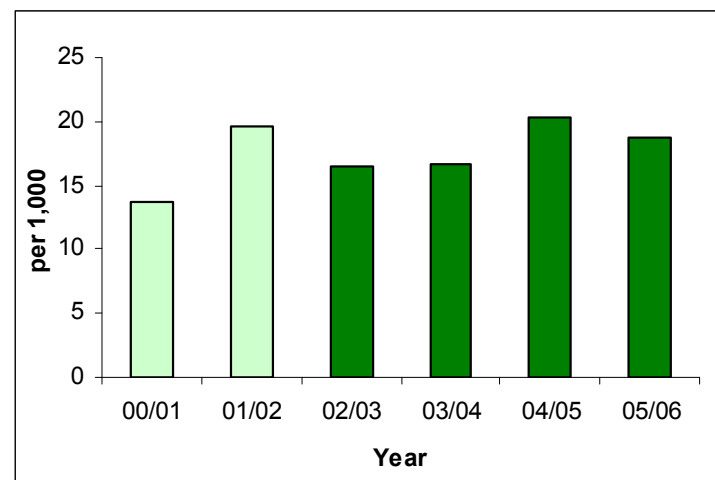
Getting intensive home care right (2)

Coventry Trend Analysis

PAF C28

Intensive Home Care

	00/01	01/02	02/03	03/04	04/05	05/06 Actual
C28	13.9	19.7	16.5	16.7	20.3	18.7



Putting these two factors in a wider context

- Using models of intermediate care/ enablement to reduce dependency on long term care
 - De Montford University Finding –
 - 62% did not need a service after enablement programme
 - 28% needed less service
- Ensuring that there are wider community services that older people can access – social and fitness.

“Shape”

- High use of extra care housing (low use of residential at a higher unit cost)
- High level of support to people in their own homes after enablement (some higher costs)
- Investment in Intermediate Care
- Commitment to NOT keeping people in hospital (where there care needs increase)

Good News for Coventry

- 570 Extra Care tenancies @ £85 per week
- 87 fewer people in residential care (from low base – total 736 and falling) @ £397
- 3000 people helped to live at home but reducing with enablement and with less intensive packages
- **TOTAL SAVING** in Coventry about £1 million with positive outcomes!

To achieve this:

- We increased what we were prepared to pay for residential care including “quality payments”
- We re-tendered our domiciliary care contract to get more secure supply at a higher cost
- We lifted any price cap on a package of care at home
- We increased payments to OTs and Care Staff in Single Status
- All Costs went up!!

Bad news for the rest

**We have shared our findings with
the Treasury!!**